Army Center of Excellence Subsistence

ARMY

FOOD SERVICE CONTRACTING

PAST

PRESENT

FUTURE

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Prime Vendor Team

Food Service Contract Management

FOOD SERVICE CONTRACTING

PAST

- 1969 Army Initiates DFA Contracting
- 1971 Army Initiates FFS Contracting
- 1978 First Installation Wide Contract (Ft. Leonard Wood)
- 1987 First DA Prototype
- 1988 Food Service Contract Management Course
- 1993 CONOPS LOGCAP Contracting
- 1995 Subsistence Prime Vendor
- 1999 Single Stock Fund By-Pass
- 2002 Performance Based Prototypes
- 2006 Contracting is Major Support Element

FOOD SERVICE C0NTRACTING PRESENT

- Subsistence Prime Vendor Worldwide
- Food Service Contracting Expanded to CONOPS
- Prototypes Performance Based
- Food Service Contract Management Training For CONOPS
- Food Service Contracting Essential Element of Support System
- No Looking Back

FOOD SERVICE C0NTRACTING PRESENT

CHALLENGES (PV)

- Selection & Purchasing Decisions
- Expanding Catalogs
- Excess Inventory (PV & DFAC)
- Recipe File Maintenance
- Master Item File Maintenance
- Cost Creep
- Wide Use of Pre-Prepared Items
- Account Status/Accountability

FOOD SERVICE C0NTRACTING
PRESENT
CONOPS CHALLENGES

- Contracts are Sparse with Minimal Direction
- Provide Critical Flexibility yet Limits Control
- Oversight Required / What Level ? Role Definition a Must/Report Distribution
- Force Protection Must be Considered
- Food Service Experts Must be Included /Must Take Lead
- Accountability- Cost Control
- Multi-national employees – Training
- Food Preparation

FOOD SERVICE C0NTRACTING PRESENT CHALLENGES (FS)

- <u>WRITING THE PBWS</u>:

  - Lack of Contracting and Food Service Technical Knowledge/No Team Approach

  - Inadequate Planning - Funding

  - Inaccurate Workload – Deployment Needs

  - Missing clearly stated Requirements and Standards

  - Unrealistic or Unclear Requirements

  - Insufficient/Inoperable Government Furnished Equipment and Facilities

FOOD SERVICE C0NTRACTING PRESENT

CHALLENGES (FS)

- **<u>WRITING THE PBAP</u>:**

  - Inadequate Performance Assessment Procedures

  - Assessment plans not developed, not implemented, not comprehensive

- Documentation Not Specific, Not Comprehensive

- Failure to Keep Contracting Officer Informed

- Headcount Verification/Earnings Validation

FOOD SERVICE CONTRACTING PRESENT

ACES Actions:

- SPV Operating Procedures in AR and DA Pam 30-22
- SOPs Developed to Assist
  - Food Product Demonstrations and Comparison Cuttings.
  - SOP for Receiving Subsistence at Garrison Dining Facilities
  - SOP for Participation in Defense Supply Center Philadelphia (DSCP) Sponsored National Food Audits.

FOOD SERVICE CONTRACTING
PRESENT

ACES Actions: SOPs Cont.

- Vendor Visit Policy
- SOP for Selection, Maintenance and Retention of Subsistence Items
- Army Policy Relative to Code Dating of Subsistence Items Delivered by Subsistence Prime Vendors.
- Standard Procedure for Requesting Off-Site Food Service Contract Management Course (FSCM).

FOOD SERVICE CONTRACTING PRESENT

ACES Actions:

- Exec Agent for CONOPS Menus & Catalogs
- CONOPS Class 1 Procedures
- SOP for Subsistence Accountability

- FY05: Provided FSCM training to 390 students
- FY06: Provided FSCM training to 265 Students (TO DATE)

FOOD SERVICE CONTRACTING PRESENT

ACES Actions:

- FY05 Completed Prototype Performance Work Statement and Assessment Plan for use in CONOPS
- Integrated the FSCM (COR) training in the WOBC, WOAC and FSM courses at the USAQMS.
- Developing TTPs for evaluation of dining facility account maintenance and subsistence accountability in contracted DFACs. Will add to FSCM Course 3d qtr fy 06.

FOOD SERVICE CONTRACTING

Future

1. Will be a Part of Food Service Culture
2. Will Remain Essential Support Element
3. Army Must Improve use of This Tool Thru:

- Requirements and Standards (MIL & CIV)
- Budgeting across the board
- Improved Gov Furnished Property
- New Automation Systems
- End to End Logistics Management
- Purchasing Decisions

FOOD SERVICE CONTRACTING

FUTURE
ACES ACTIONS

- Train Personnel
- Revise & Update FSCM Course
- Update AR 30-22 to include CONOPS contracting
- Update PWS to expand guidance for deployment flexibility
- Assist Inst Develop Food Svc PWS/PAP
- Review Installation contract PWS
- Establish Operating Procedures for Military Food Service Personnel employed in contract facilities

FOOD SERVICE CONTRACTING

FUTURE

EXPAND PBSA CONCEPT:

- CLEAR REQUIREMENTS
- WHAT IS TO BE ACCOMPLISHED
- MEASURABLE STANDARDS
- PERFORMANCE INCENTIVES
- CONTRACTOR RESPONSIBLE FOR QC
- *GOV'T RESPONSIBLE FOR PERFORMANCE ASSESSMENT*

FOOD SERVICE CONTRACTING
FUTURE

COR/QAE MUST BE ABLE TO:

- KEEP THE KO & CDR INFORMED
- ASSIST DRAFT OF PWS & PAP
- ADM. CONTR. AT PAE/ COR LEVEL
- ACCURATELY EVALUATE PERFORMANCE
- ADEQUATELY DOCUMENT PERF LEVELS
- REC REMEDIES FOR UNSAT SERVICE

Questions?

FOOD SERVICE CONTRACTING POCs

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